

# LICA'S Latest

BIWEEKLY E-GRAM THAT CO

ONCIHMNORCIH  
IHNBSLIERCHAIMNI@  
#LASHNBI?PNCIH  
I@H@MNLOHOL?

Sustained unrest in the Middle East has played havoc with the cost of energy throughout the region, and Long Island's heavy construction industry is watching the continued spike in petroleum prices with deep concern, especially given how winter has harmed many of our roads.

In a recent interview with Newsday, **Marc Herbst, executive director of the Long Island Contractors' Association (LICA)** explained that, "the skyrocketing cost has an impact on repairing our roads that is compounded at least threefold.

Asphalt, a petroleum-based product, increases in cost; its manufacture at plants requires fuel for heating, and the cost to operate the vehicles used for transportation of materials to work sites increases. Add to that the site lighting expenses incurred driven by state laws requiring nighttime construction for major state roads, and costs are considerable. The difference between fuel priced at \$3 versus \$3.50 will increase costs for overnight lighting alone by about \$5,000 a week."

In the short time since that article was published, we've already crossed that price point and are rapidly headed to a \$4.00 price per gallon. It's not hard to do the math.

## IN THIS ISSUE



*The Voice of Long Island's  
Highway & Infrastructure Professionals*

150 Motor Parkway  
Suite 307  
Hauppauge, NY 11788-5145

A typical road resurfacing project requires approximately 250 light towers, each consuming eight to ten gallons a night, which equates to about 2,000 gallons a night, or about 10,000 gallons for a five-night workweek.

## The work needs to get done

"Our industry is among the hardest hit," said **LICA Chairman Jim Pratt of Pratt Brothers, Inc.** "These are tough times and everybody is struggling. Many Long Islanders are finding ways to cut corners by carpooling to work and spending less, but our industry doesn't have that luxury. The work needs to get done."

LICA has sought to have all contracts include escalation costs to adjust for the increasing fuel prices, but faces the problem that most governments are unwilling to shoulder that responsibility.

Herbst explained, "You might not start a job for six months and you're locked in. The margins are extremely tight in this economic climate and we constantly hear of contractors bidding at cost to keep men and women working. Finding ways to save gas and money is a difficult task for contractors. LICA has been in discussions with various municipalities to try a warm-mix asphalt that consumes less fuel, but municipalities have to be part of the solution."

# !M1N;N?R?LHG?HN L?;E@;MNH@L;MNLONOL? HP?MNG?HN@LHAMF;HM\$ONOL?

Has our transportation grid become so bad that we won't be able to get from home to work and back again? The question will be examined as the **Long Island Contractors' Association (LICA)** hosts a roundtable discussion on the state of Long Island's transportation future with three people who will control its fate: **New York Senate Transportation Committee Chairman Charles Fuschillo, Jr., MTA Executive Director Jay Walder and New York State Transportation Commissioner Joan McDonald.**



**NY Senate Transportation Committee Chairman  
Charles Fuschillo**



**MTA Executive Director  
Jay Walder**



**NYS Transportation Commissioner  
Joan McDonald**

Long Island business men and women, regardless of their area of expertise or construction credentials, are invited to attend LICA's annual New York State Government Breakfast: "Infrastructure Investment for Long Island's Future" on **Friday, March 18th from 8:00am-10:00am** at the Long Island Melville Marriott.

Continued on next page



If you are interested in attending, please [click here](#) for more information.

Registration fee for LICA members is included in your 2011 annual dues. There is a \$30 registration fee for non-LICA members. Please send your response form to **LICA's Manager of Communications Michelle Giametta** via fax at 631-231-4291 or by email at [MGiametta@licanys.org](mailto:MGiametta@licanys.org) no later than **March 11th**.

3LA?HNF?LN@IL?G?LM,?O?AOF;NCIHM  
O?OCL?S!HMINLONACIHHOMNLS\$;CL.F;SA

Please be aware that enforcement agencies will now be on the lookout for postings required by the **Construction Industry Fair Play Act**. The law, which went into effect October 26, 2010, creates a presumption that workers engaged in construction are employees, not independent contractors, unless the employee is free from direction and control in performing his job, performs work that is not part of the usual work done by the business and has an independently established business. The law makes it illegal to willfully misclassify a worker as an independent contractor.

The law also contains the requirement that the attached notices be posted in a "prominent and accessible place" on the construction site under penalty of a \$1,500 fine for a first violation and \$5,000 fine for a second violation. These should be placed where other legally required postings are normally located.

[Click here](#) to view the poster in English.

[Click here](#) to view the poster in Spanish

[Click here](#) to view the DOL Fact Sheet

If you have any further questions, please do not hesitate to contact **LICA's Manager of Policy and Government Affairs, Lou Imbroto, Esq.**, at [lbroto@licanys.org](mailto:lbroto@licanys.org) or 631-231-5422.

!NI ?ACH,?AINC;NCIHMQNB2?;GMN?LMIF  
;H>LJ?HN?LMJ]??ECHA?G?LHJON

LICA reminds its members that contract negotiations with the **Empire State Regional Council of Carpenters** and the **Teamsters Local 282** are scheduled to begin soon. The current labor agreement for the Carpenters expires at the end of April and the Teamsters at the end of June. If there are any pertinent issues or views that you believe should be brought to the negotiating table, please communicate directly with LICA's Manager of Policy and Government Affairs, Lou Imbroto, Esq., at [lbroto@licanys.org](mailto:lbroto@licanys.org) or 631-231-5422.



Additionally, if you have not already done so, **we are asking our members to complete the required signatory forms as soon as possible.**

[Click here](#) for a copy of the Carpenters signatory application form.

[Click here](#) for a copy of the Teamsters Local 282 signatory application form.



## INCAOLNSN



The **Long Island Chapter of the Construction Financial Management Association (CFMA)** is pleased to announce their breakfast and panel discussion on Surety on **Tuesday, March 8th from 8:00-10:00am** at the Hilton Hotel in Melville.

The breakfast will feature a panel discussion with **Bob Meidema of Zurich North America** and **Joseph Cieri of Liberty Surety** and will be moderated by **Lou Spina of Atlynx Surety Brokers, LLC**.

There is a \$60 registration fee for members and a \$75 fee for non-members. If you are interested in attending, please [click here](#).

For more information on this event, [click here](#).

1;HIGJ;HSbM€H?1;@?NS;H&FNB  
 &CHCMNL;NCIH0?@L?MB?L1?GCH;L

**The 110 Sand Company** is hosting its annual Mine Safety and Health Administration (MSHA) Safety Refresher Seminar on **Monday, March 14th and Tuesday, March 15th from 7:00am – 4:00pm** at the Sheraton Long Island Hotel in Hauppauge and the firm is inviting all LICA members to attend.

For more information on this event, please contact **Jim Debis** at 631-694-2822 ext. 12.

!bMHHO;F1O@@IFE!IOHNSI\*F  
 B?LHG?HNM L?;E@;MN



As we edge toward the start of a new construction season, what Suffolk County elected officials are budgeting for infrastructure repair becomes even more important. To add our voice to the budgeting process, LICA cordially invites you to participate in its annual Suffolk County Local Governments Breakfast meeting where the municipal leaders and top highway/public works officials of Suffolk County, its towns and villages will discuss the region's public works capital programs as well as other concerns. LICA has asked that they share a brief overview of their plans and visions for future projects.

This breakfast will be held at the Hamlet Wind Watch, 1715 Vanderbilt Motor Parkway, Hauppauge, on **Friday, April 1st, 8:00-10:00am**.

Earlier this month, LICA held a similar meeting with Nassau officials, which proved to be an effective platform for

[Continued on next page](#)



dialogue, networking and industry insight. Over 100 LICA members, as well as representatives from our partners in the labor community, had an opportunity to engage in meaningful discussions with government officials ranging from **Nassau County Executive Mangano** to village representatives.

**Suffolk County Executive Steve Levy; Suffolk County Comptroller Joseph Sawicki, Jr.; County Legislator and Presiding Officer William J. Lindsay; County Legislators Tom Muratore, Thomas Barraga, Wayne Horsley, Jay Schneiderman and Steven Stern; Town of Babylon Supervisor Steven Bellone; Town of Brookhaven Supervisor Mark Lesko; Town of Islip Supervisor Phil Nolan and Suffolk County DPW Commissioner Richard Baker** have all been invited to attend.

These are the government leaders who understand the role of effective infrastructure in protecting the quality of life of their respective municipalities. They will offer their analyses of the status of public works and what our industry can expect in the coming year.

For more information and to register, please [click here](#).

## !!HAL;NOF;NCIHM

The Board of Directors and staff of Long Island Contractors' Association (LICA) would like to congratulate our Executive Director Marc Herbst on being ordained this past weekend at his home parish, the Church of the Good Shepherd in Plainview. The Reverend Marc Herbst will now preside as pastor of the Faith Evangelical Lutheran Church in Syosset. May God bless you as you take on the exciting and rewarding challenges of ordination!

## !NI&M#?HCHA!EN;CF0??JNCIH CH,\*M4?A;M,?P;>

The Long Island Contractors' Association (LICA) will be hosting an evening cocktail reception for its members, friends and supporters on **March 22, 2011 from 5:30-7:30pm** at the Venetian Hotel during this year's 2011 CONEXPO-CON/AGG trade show scheduled for March 22-26 in Las Vegas, Nevada, and we would like to extend an invitation to E-gram readers.



Those interested in attending LICA's cocktail reception, please email your response to **LICA's Assistant to the Executive Director Josephine Magee** at [JMagee@licanys.org](mailto:JMagee@licanys.org) or fax it to our office at 631-231-4291. Please be sure to indicate how many people will be attending the cocktail reception.

If you have not yet registered for the CONEXPO and would like to, you can visit their website at [www.conexpoconagg.com](http://www.conexpoconagg.com).

7 -3),- 5  
When reading the LICA e-Gram with Adobe Reader, you can zoom in and out of the pages by holding ctrl (or apple) and pressing + (to zoom in) and - (to zoom out)?

Bid Results on next page



## CON

Bid Date	Project Name	Owner	Contractor	Bid Amount
2/11/11	Interim & Permanent Treatment @ Well No. 17-1	Riverhead Town Hall	<b>Hinck Electrical Contracting, Inc.</b>	<b>\$ 461,700</b>
	Electrical - Base Bid		Bana Electric Corp.	515,000
			Eldor Contracting	599,985
	General & Mechanical Construction - Base Bid		Philip Ross Industries, Inc.	<b>\$ 814,000</b>
			Bensin Contracting, Inc.	857,500
			<b>J Anthony Enterprises</b>	909,909
			<b>North Star Concrete</b>	1,038,000
			S.J. Hoerning Construction	1,050,000
			Terry Contracting	1,060,000
			WHM Plumbing & Heating Contr., Inc.	1,147,000
			RJ Industries Inc./RJI Mech	1,648,800
2/15/11	Stormwater Improvements @ Willow Pond	County of Nassau Office of Public Works	<b>Bimasco, Inc.</b>	<b>\$ 398,443</b>
			Biltwel General Contractor Corp.	429,210
			<b>Pratt Brothers, Inc.</b>	449,227
			<b>Newborn Construction, Inc.</b>	487,356
			<b>Araz Industries</b>	536,720
			General Builders, Inc.	566,566
			Chesterfield Associates	649,520
2/16/11	Const Athletic Complex @ Former Plainedge Sylvia Packard Mid School	Town of Oyster Bay, Div Purchase & Supply, Dept Gen Svcs	Landtek Group, Inc.	<b>\$ 4,101,720</b>
			<b>Laser Industries, Inc.</b>	4,870,000
			Tri-Rail Construction	4,915,000
			Lipskv Enterprises, Inc.	5,097,000
			Stalco Construction, Inc.	5,242,148
			<b>Galvin Brothers, Inc.</b>	5,287,000
			E & A Restoration	5,403,650
2/16/11	Motor/Process Control Electrical Maintenance	Hicksville Water District	<b>Hinck Electrical Contracting, Inc.</b>	<b>\$ 115,860</b>
	Contract A - Total 1/1/11 Thru 12/31/11		Eagle Control Corporation	118,720
	Contract A - Total 1/1/12 Thru 12/31/12		<b>Hinck Electrical Contracting, Inc.</b>	<b>\$ 125,860</b>
			Eagle Control Corporation	131,720
	Contract A - Total 1/1/13 Thru 12/31/13		<b>Hinck Electrical Contracting, Inc.</b>	<b>\$ 135,876</b>
			Eagle Control Corporation	143,600
	Contract B - Total 1/1/11 Thru 12/31/11		LEB Electric	<b>\$ 113,408</b>
			<b>Hinck Electrical Contracting, Inc.</b>	113,888
			Telsan Electric	116,360
			Eldor Contracting	121,681
			Bana Electric Corp.	122,492
	Contract B - Total 1/1/12 Thru 12/31/12		LEB Electric	<b>\$ 123,664</b>
			<b>Hinck Electrical Contracting, Inc.</b>	123,970
			Telsan Electric	128,178
			Eldor Contracting	133,093
			Bana Electric Corp.	133,218
	Contract B - Total 1/1/13 Thru 12/31/13		<b>Hinck Electrical Contracting, Inc.</b>	<b>\$ 134,258</b>
			LEB Electric	134,868
			Telsan Electric	140,089
			Bana Electric Corp.	143,952
			Eldor Contracting	144,345
2/17/11	2011 Durable Pavement Markings	New York State Department of Transportation	<b>Safety Marking, Inc.</b>	<b>\$ 8,382,462</b>
			Denville Line Painting Company	8,824,121
2/17/11	Recharge Basin Reconditioning	New York State Department of Transportation	D F Stone Contracting	<b>\$ 2,324,719</b>
			PSL Industries, Inc.	2,575,516
			<b>Galvin Brothers, Inc.</b>	2,917,232
			ALAC Contracting Corp.	3,030,303
			<b>United Fence &amp; Guard Rail</b>	3,268,065
2/17/11	Water Main Installation - Country Woods	Town Of Smithtown	Pat Noto, Inc.	<b>\$ 45,745</b>
			Alessio Pipe & Construction	58,901
			Elmore Associates, Inc.	78,423
			<b>Bancker Construction Corp.</b>	86,665
			<b>Merrick Utility Associates, Inc.</b>	88,880
2/17/11	Supply/Install Water Main Replacement	Village of Rockville Centre	<b>Merrick Utility Associates, Inc.</b>	<b>\$ 1,161,570</b>
			Roy Wanser, Inc.	1,238,659
			<b>Bancker Construction Corp.</b>	1,263,786
			Roadwork Construction	1,299,952
			Elmore Associates, Inc.	1,476,960

Bid Results continued on next page





## CON

2/17/11	Pines Road Improvements	Village Of Old Westbury	Roadwork Ahead, Inc.	\$ 334,860
			D F Stone Contracting	369,999
			Suffolk Paving Corp	373,391
			KPI/Kings Park Industries, Inc.	377,630
			J Anthony Enterprises	391,200
			s t	395,235
			Corazzini Asphalt	397,165
			Pioneer Landscaping & Asphalt Pavim	425,055
			Intercounty Paving Associates, LLC	426,691
			Newborn Construction, Inc.	430,125
			Bimasco, Inc.	449,443
			PSL Industries, Inc.	471,415
2/24/11	Taxiways G & W Construction Long Island Macarthur Airport	Town Of Islip	Suffolk Asphalt Corporation	\$ 5,757,000
			Scalamandre Organization	5,877,000
			Intercounty Paving Associates, LLC	5,988,783
			Rosemar Construction	5,998,899
			KPI/Kings Park Industries, Inc.	6,074,580
			Newborn Construction, Inc.	6,354,127
			Pratt Brothers, Inc.	6,386,666
			E.W. Howell Co., Inc.	6,460,212
			Grace Industries LLC	7,098,270
			Posillico Civil, Inc.	7,276,727
			Bi-County Construction Corp.	7,378,825
2/24/11	2010 Hempstead Avenue Improvements	Village of Malverne	J Anthony Enterprises	\$ 427,308
			Catalyst Construction	451,269
			Concrete Plus	497,307
			ALAC Contracting Corp.	543,210
			E.W. Howell Co., Inc.	552,700
			Siba Contracting Corp.	569,394
			A & R Development	587,957
			Valente Contracting	631,118
			New York Paving, Inc.	639,696
			Roadwork Ahead, Inc.	682,159